

**Intro to SIB
& Mansa^x Special Fund | 2025**

SIB Standard
Investment
Bank

Regulated by the Capital Markets Authority

About SIB

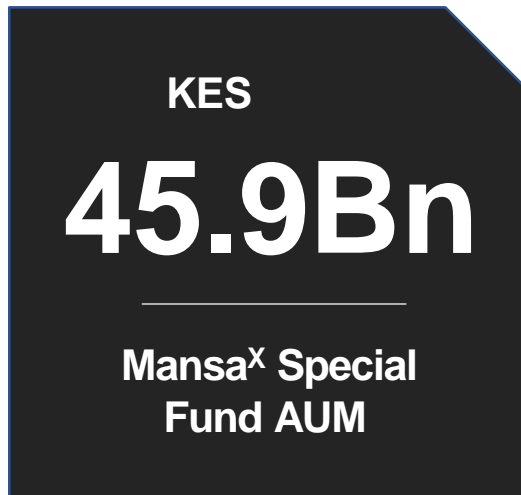
SIB Standard
Investment
Bank

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Standard Investment Bank



One of Kenya's Largest Indigenous Investment Banks



Our client base includes governments, fund managers, corporations, financial institutions, high-net-worth individuals and retail investors

OUR MILESTONES

SUCCESS IS A JOURNEY

STANDARD STOCKS LTD.

Registered as Standard Stocks Ltd. on 7th February 1995. Licensed as Stock Brokers. Our 1st office, Rehani House, Koinange Street. Only 5 employees



1995

2003

STANDARD INVESTMENT BANK

Licensed as an Investment Bank. Moved offices to Hazina Towers, Utalii Lane.



BEST INVESTMENT BANK

1. Best Investment Bank - Think Business Awards
2. Best Performing Stock Broker - Think Business Awards

Moved offices to ICEA Building

2008

2016

LARGEST TRANSACTION

Advised on Kenya Electricity Generating Company Ltd. KES. 28 billion Rights Issue Offer.

FIRST MONEY MANAGER



SIB was licensed as the first Money Manager in Kenya by the Capital Markets Authority (CMA), trading as Mansa. Mansa is a Global Multi-Asset Strategy Fund.

2018

2022

LAUNCH OF MANSAX FUND - USD

SIB launched Mansa^x Fund - USD in Q4'2022. The fund targets Kenyan diaspora investors as well as investors whose receivables are in US dollars.

LAUNCH OF SIB NAJAH & MANSAX SHARIAH

SIB launched SIB Najah, its Islamic Investment Banking division, offering shariah compliant investment solutions.

Launched alongside it was Mansa^x Shariah, its flagship product, offered in KES and USD denominations.

2023

2024



RETIREMENT FUND MANAGER LICENSE

SIB granted license by the Retirement Benefits Authority (RBA) to manage retirement savings in Kenya

Our Products & Services

Equities

Our equities arm trades in companies' stocks and derivatives. SIB was the first institution to execute the first derivatives futures trades in the market in July 2019

Fixed Income

SIB's Fixed Income department trades in fixed income products for local and foreign institutional investors. We focus mainly on government bonds, Eurobonds, corporate bonds and treasury bills

Corporate Finance

Our team works with Kenya's largest public and private institutions to inform their strategic growth, structure their balance sheets, raise capital & restructure their enterprises

Research

SIB undertakes rigorous due diligence in order to provide insight and clarity on investment opportunities to investors. Our reports comprise evening daily trading briefs, fixed income wraps, weekly equity markets reports, monthly & quarterly reports, etc.

Global Markets

Our Global Markets department offers exposure to global financial instruments such as the world's major currencies, precious metals, commodities, global stock indices and selected single stocks from around the world. This is done through various funds domiciled within this unit.
The department also creates FX hedging solutions for our corporate clients.

Islamic Investment Banking

SIB Najah is the Islamic Investment Banking division of Standard Investment Bank. It specializes in providing Shariah-compliant investment solutions to the market, encompassing investment banking, investment management, securities trading, & corporate Finance services. The clientele includes retail investors, institutional investors, corporations and high net worth individuals.

Pension Management

SIB received a license from the Retirement Benefits Authority (RBA) to manage benefits schemes under the Retirement Benefits Act (1997). With this license, SIB is able to provide a modern approach to pension management, offering competitive returns that align with the diverse needs of its clients.

Our Partners



SIB is proud to partner with CPF Financial Services in the management of Taifa Pension Fund, a Tier II Umbrella Fund targeting employers that aim to provide retirement benefits for their employees.

As the Fund Manager for Taifa Pension Fund, SIB brings its expertise in investment management to earn above-average returns for members of the scheme. It achieves this by creating a diversified investment portfolio and offering global market exposure.

As administrators of Taifa Pension Fund, CPF bring to the table their extensive experience managing a wide range of pension products in Kenya.

SIB's partnership with CPF Financial Services reflects a shared vision of promoting financial security and economic prosperity for Kenyans by ensuring a dignified retirement for every member.

SIB is also proud to partner with Safaricom PLC in managing Ziidi Money Market Fund (MMF). The Fund will be integrated into the M-PESA platform, allowing users to invest conveniently and earn daily interest on funds deposited through M-PESA

As a Fund Manager for Ziidi, SIB will use its investment management expertise to provide elevated returns to clients, who will also enjoy Safaricom's seamless interface and communications infrastructure.

This partnership highlights SIB's dedication to providing cost-effective, flexible, and inclusive financial solutions tailored to various income levels. By collaborating with Safaricom, SIB aims to promote financial wellness and economic empowerment for all Kenyans, ensuring accessible wealth creation opportunities for every member.



Highlights



Over 60 successfully closed project transactions worth **KES 200 Billion**

SIB Standard Investment Bank

Regulated by the Capital Markets Authority

IPOs, Bonds Issuance, Private Placements:

Advised on 25BN Public Infrastructure Bond Offer – Kenya Electric Generating Company

Advised on 1BN ABC Bank Bond

Rights Issues:

Involved in 20 Rights Issues including Financial Services, Banking & Insurance, Aviation, Utilities & Hospitality

Takeovers & Mergers:

De-listings including KWAL, Unilever Kenya Ltd, WPP Scangroup, Access Kenya, National Bank

Business Valuations:

Kenol-Kobil, NKCC, KWAL, TOL Gases, Nakasero Hospital

ESPOS including KCB, KWAL, Jamii Bora Bank

Re-structuring Advisory:

LAPTRUST, CPF, Kenya Power, SMEP




Ongoing
Rights Issue
Transaction Advisor

SIB Standard Investment Bank




Ongoing
M&A
Independent Advisor

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Ongoing
Business Valuation & Corporate Restructuring
Lead Transaction Advisor

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2024
Demutualization & Capital Raise
Transaction Advisor

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2014
5 Billion
Capital Raise through privately placed rights issue
Lead Transaction Advisors

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2014
Advisory for Capital Structure, Share Valuation and Financial Reporting Requirements
Lead Transaction Advisors

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2014
3.1 Billion
Valuation and Capital Raise through private rights issue
Joint Lead Transaction Advisors

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2014
627 Million
Valuation and Capital Raise through Self listing & subsequent Demutualisation
Joint Lead Transaction Advisors

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2023
Privatization of Hilton and Intercontinental Hotels
Lead Transaction Advisors

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2023
Listing of the LAPTRUST IMARA I-REIT in the NSE
Lead Transaction Advisors

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2021
Kes 154,727,000
SIB Trades the largest Acorn REITs unquoted transaction

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2020
Listing in the Rwanda Stock Exchange
Joint lead Transaction Advisors

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2013
1 Billion
Valuation and Capital raise through a Fixed Rate Long Term Unsecured 5 year partially guaranteed Private Bond
Joint Lead Transaction Advisors

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2013
Privatization
Transaction Advisors in Consortia

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2013
Acquisition of 24.5% Shareholding in Scangroup by Cavendish Square Holding BV.
Sole Transaction Advisor & Sole Sponsoring Stockbroker

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2012
1.6 Billion
Business Valuation and Capital raise through a Public Share Offer
Lead Transaction Advisors, Sponsoring Stockbrokers and Placing Agents

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2019
Kes 5Bn
Medium Term Note Green Bond
Placement Agent

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2019
Takeover offer by KCB Group
Independent Financial Advisor

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2018
Take over offer by Rubis S.A.S.
Independent Financial Advisor

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2017
Business Valuation/ESOP.
Transaction Advisors in Consortia

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2012
1.8 Billion
Capital raise of up to for through a rights issue
Joint Lead Transaction Advisors and Sponsoring Stockbroker

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2012
3.2 Billion
Capital raise of up to through a rights issue
Financial Advisor and Sole Lead Sponsoring Stockbroker for the Transaction

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2012
520 Million
Business Valuation and Capital raise of up to through a privately placed rights issue
Lead Transaction Advisors

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2011
5.9 Billion
Valuation and Capital Raise through a public rights issue
Joint Lead Sponsoring Stockbroker

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2017
Corporate Finance Restructuring
Lead Transaction Advisors

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2016
28.8 Billion
Valuation and Capital Raise through a public rights issue
Joint Lead Transaction Advisors

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2016
Capital raise for Kenya Commercial Bank through a Scrip Dividend
Joint Lead Transaction Advisors & Lead Sponsoring Stockbroker

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2016
Business Valuation
Transaction Advisor

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2011
20.7 Billion
Capital raise for Kenya Airways Ltd through a rights issue to assist in funding the pre-delivery payments in connection with acquisition of aircrafts.
Sole Lead Sponsoring Stockbroker

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2010
1.5 Billion
Capital raise through a rights issue
Joint Lead Transaction Advisor

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2010
Acquisition of O&M Africa & Ogilvy by Scangroup Ltd
Sole Transaction Advisor and Sole Sponsoring Stockbroker

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2010
15 Billion
Capital raise through a rights issue to fund growth and expansion plans and to meet future capital adequacy requirements
Joint Lead Transaction Advisors & Sole Lead Sponsoring Stockbroker

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2015
Business Valuation and Capital Raising through share issue to a strategic investor.
Lead Transaction Advisors

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2014
3.6 Billion
Valuation and Capital Raise through a rights issue.
Joint Lead Transaction Advisors and Sponsoring Stockbroker

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2014
400 million
Valuation and Capital restructuring through a bond conversion
Joint Lead Transaction Advisors

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2014
1 Billion
Valuation and Capital raise through a Fixed Rate & Floating Rate Long Term Unsecured 5.25 year Private Bond
Joint Lead Transaction Advisors

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2010
1.2 Billion
Capital raise through a rights issue to fund refurbishment of existing properties
Joint Lead Sponsoring Stockbroker

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2009
25 Billion
Capital Raise through through a Fixed Rate Long Term Unsecured 10 year Public Infrastructure Bond
Sponsoring Stockbroker and Lead Placing Agent

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2008
356 Million
Takeover and subsequent delisting
Joint Lead Transaction Advisors

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2008
1.6 Billion
Acquisition of Uganda Microfinance
Lead Sponsoring Stockbroker

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What is Mansa^x Special Fund?

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What is Mansa^x Special Fund?

It's a **Multi Asset Strategy Fund** with a long/short trading model that invests in financial instruments both local and global with the primary objective of creating **capital growth** for its investors.

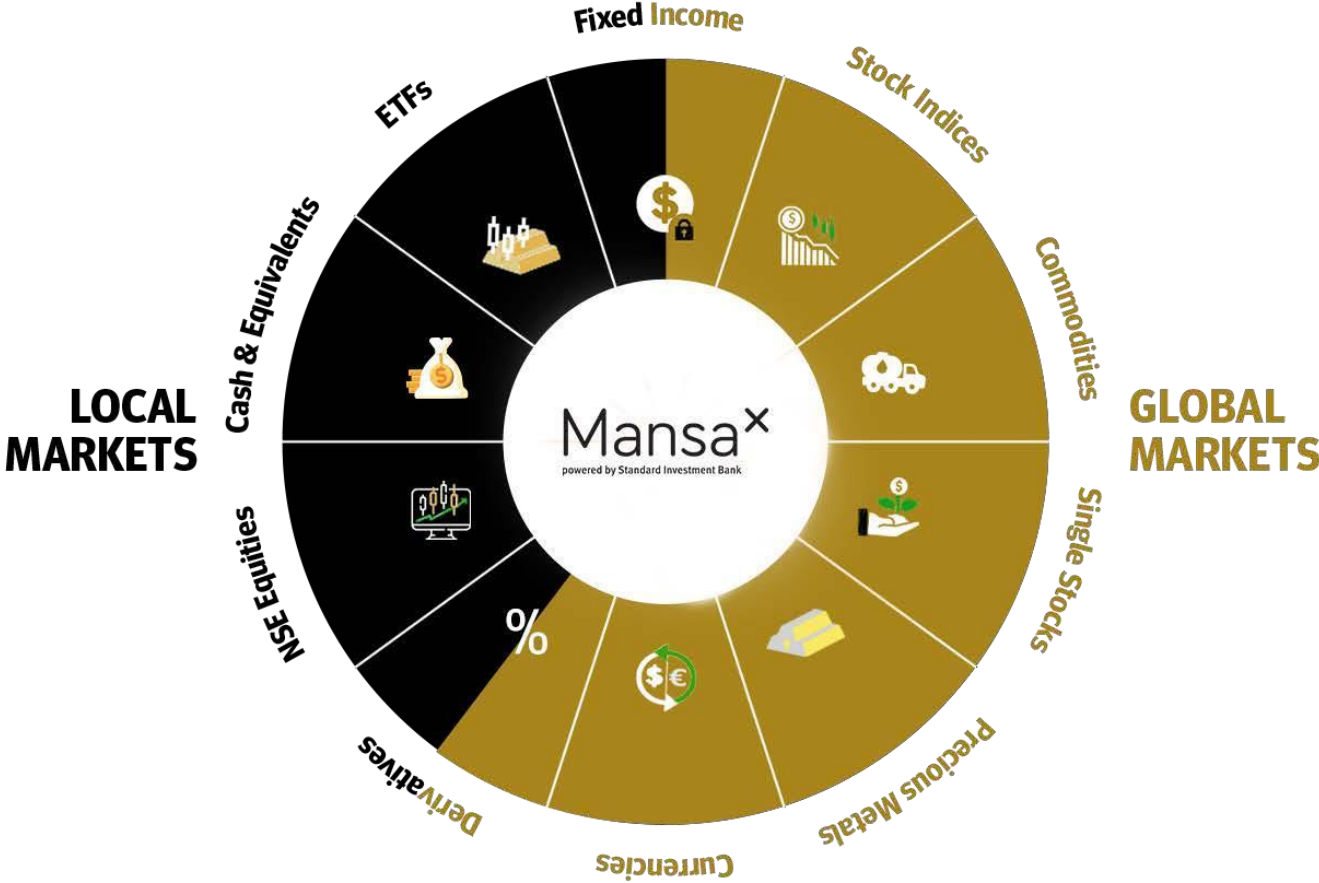
The fund exists in **KES & USD Options**.

Mansa^x Special Fund is a product of Standard Investment Bank, which is licensed as a **Special Collective Investment Scheme (CIS)** by the Capital Markets Authority.

Fund Profile:

	KES Fund	USD Fund
Minimum Investment:	KES 250,000	USD 2500
Minimum Top-Ups:	KES 100,000	USD 1,000
Lock In Period:	6 months	
Custodian:	I&M Bank	
Withdrawals:	2 – 3 working days	
Performance Fee:	10% above Hurdle Rate	
	Hurdle rate: 25% p.a.	Hurdle rate: 15% p.a.
Fund AUM as at 31 Dec 2024:	KES 39.05 Bn	USD 53.08 Mn

Mansa^x Special Fund Asset Classes



Fund Benefits

Diversification from traditional asset classes of Kenyan equities, Kenyan fixed income and real estate

24-hour Market: Sydney, Tokyo, Nairobi, London and New York

Dollar Return: Potentially adjusts for KES depreciation and inflation

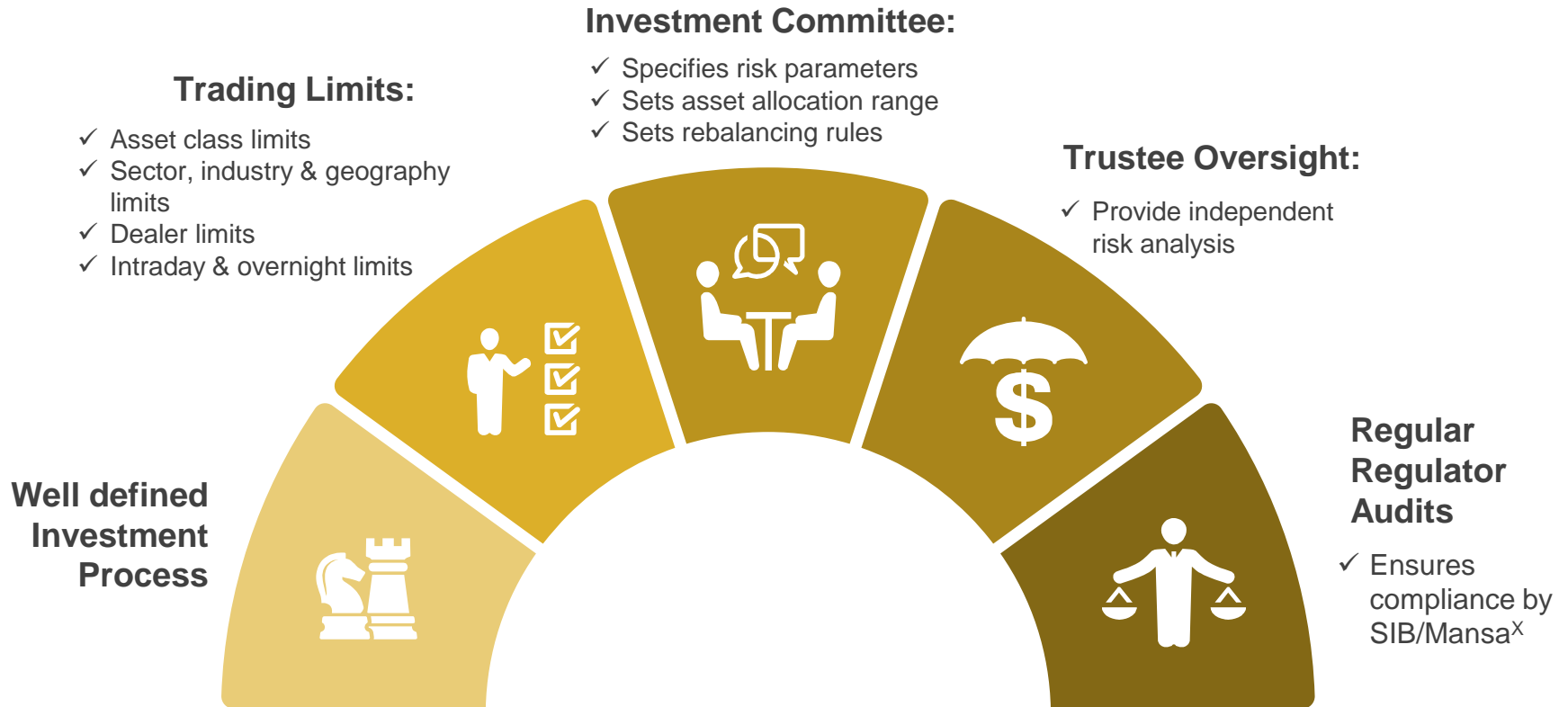
Leverage: Ability to trade amounts larger than your capital

Trading Opportunities: Whether the markets are moving up or down, the funds have opportunities to make money

Liquidity: Investors can easily access their funds after the initial 6-month lock-in period

Local presence: both online money manager and online brokers based in Kenya

Risk Management



Trading Limits:

- ✓ Asset class limits
- ✓ Sector, industry & geography limits
- ✓ Dealer limits
- ✓ Intraday & overnight limits

Investment Committee:

- ✓ Specifies risk parameters
- ✓ Sets asset allocation range
- ✓ Sets rebalancing rules

Trustee Oversight:

- ✓ Provide independent risk analysis

Regular Regulator Audits

- ✓ Ensures compliance by SIB/Mansa^x

Mansa^x Special Fund – KES | 2024 Performance



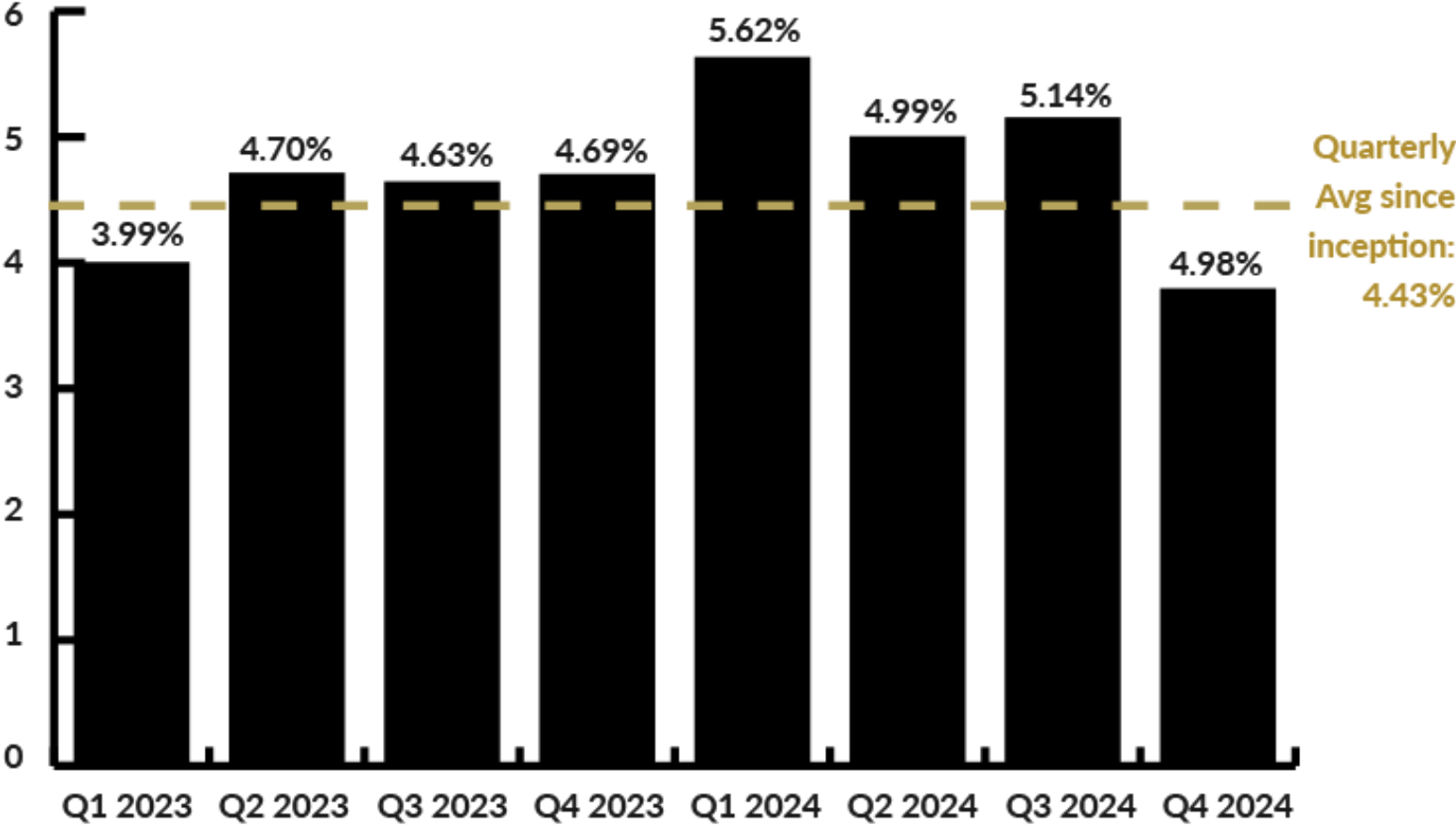
Quarterly net returns

Q1	-	5.62%
Q2	-	4.99%
Q3	-	5.14%
Q4	-	3.78%

Past returns are not indicative of future performance as market movements may vary from time to time

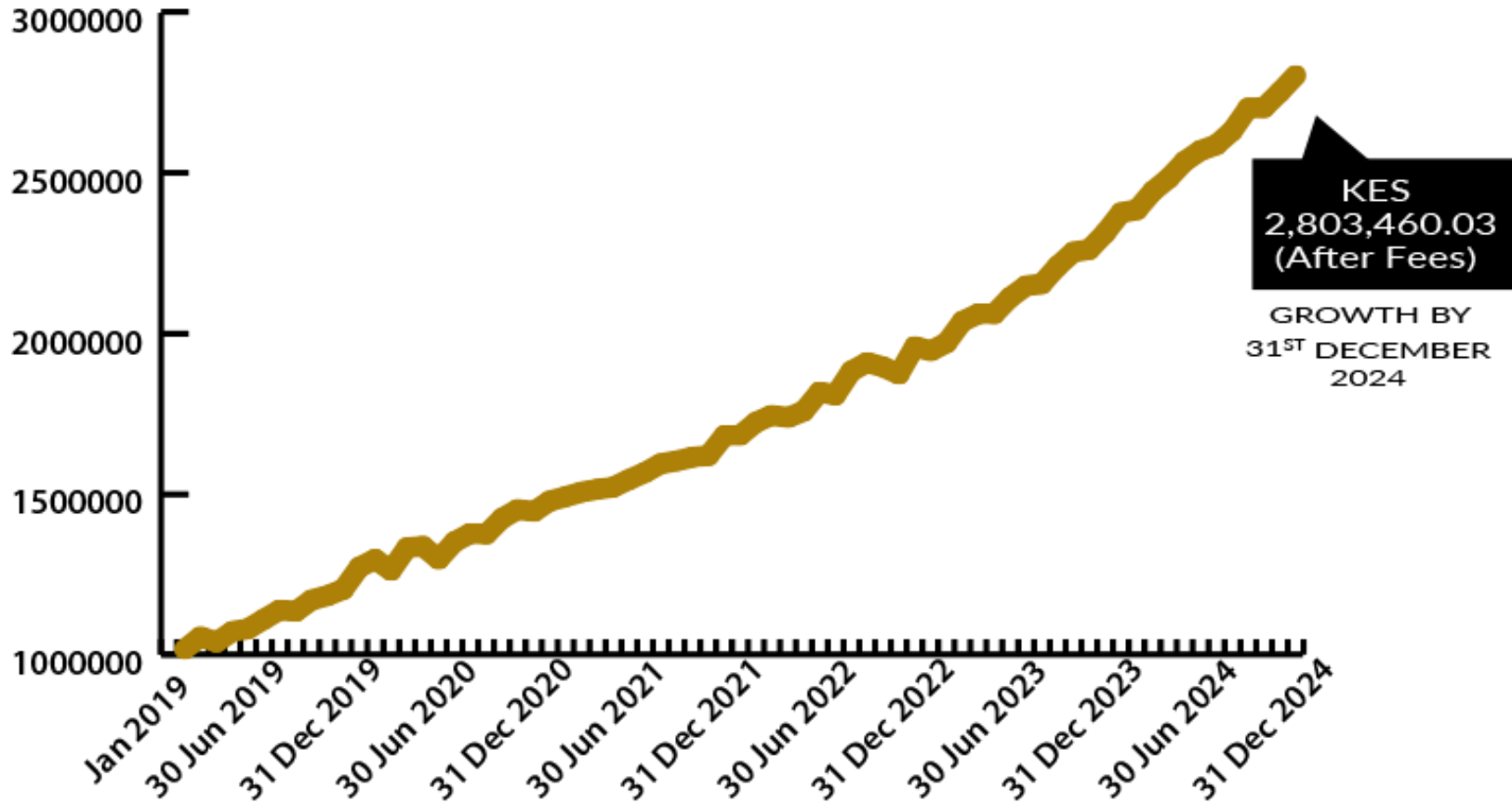
Source: SIB Global Markets

Mansa^x Special Fund - KES 24-Month Performance



Source: SIB Global Markets

KES. 1M earned 1,803,460.03 net return in 72 months



Source: SIB Global Markets

Mansa^x Special Fund – USD | 2024 Performance

12.50%
Full year net returns
(Full year gross returns: 17.50%)

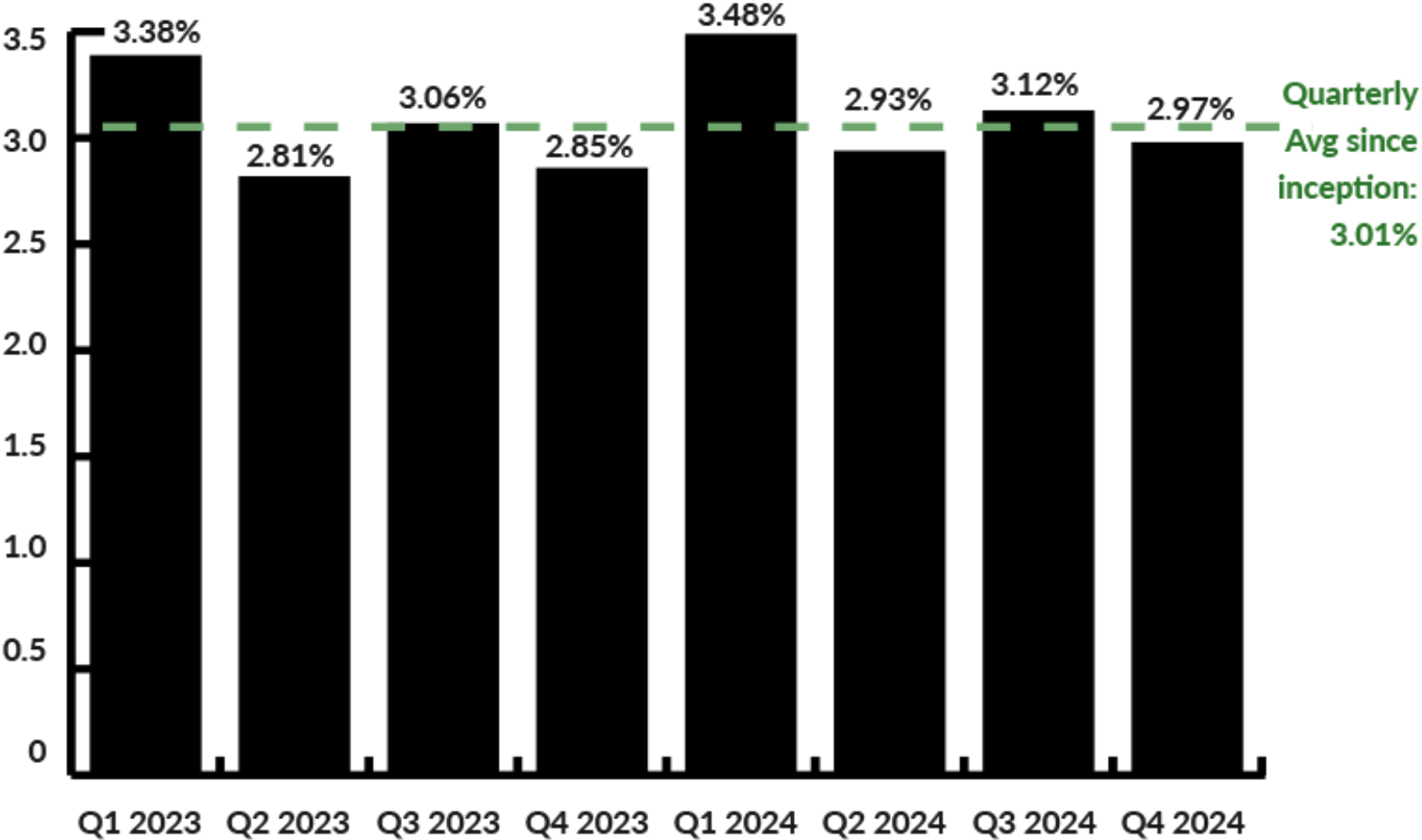
Quarterly net returns

Q1	-	3.48%
Q2	-	2.93%
Q3	-	3.12%
Q4	-	2.97%

Past returns are not indicative of future performance as market movements may vary from time to time

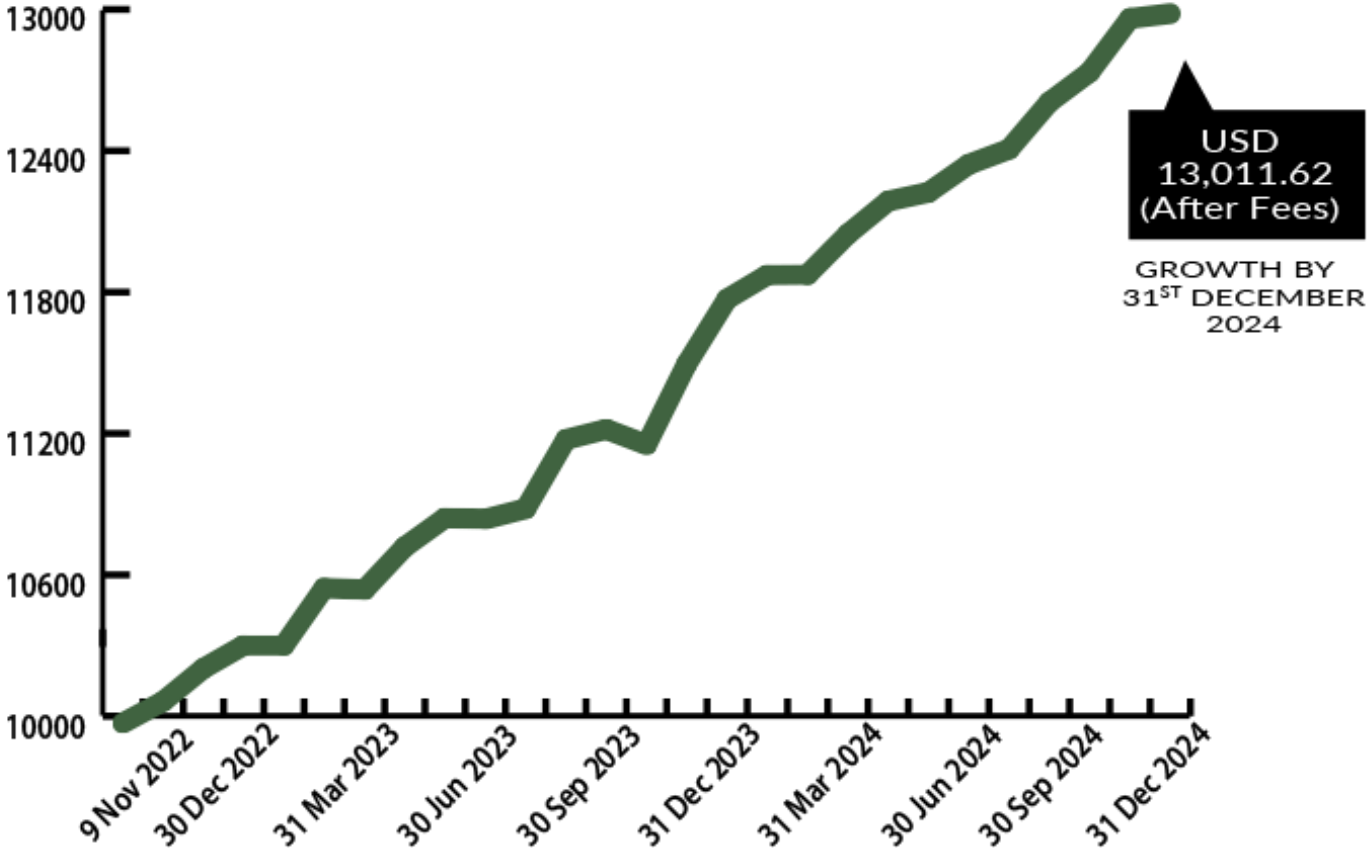
Source: SIB Global Markets

Mansa^X Special Fund - USD 24-Month Performance



Source: SIB Global Markets

USD. 10K earned \$3,011.62 net return in 27 months



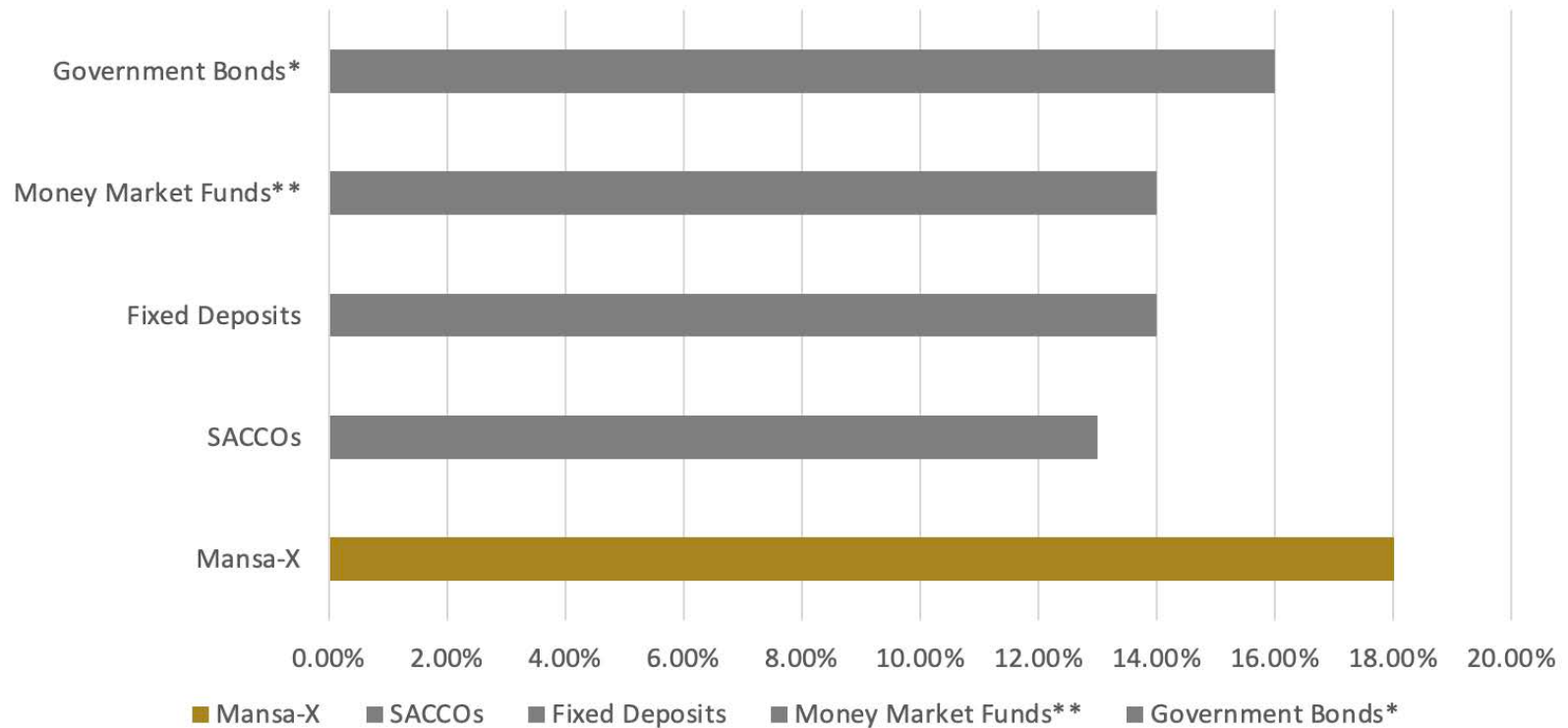
Source: SIB Global Markets

Top 10 Holdings Q4'2024

Mansa ^x Special Fund - KES			Mansa ^x Special Fund - USD		
1	Fixed Income Instruments	12.65%	1	Fixed Income Instruments	12.57%
2	Interest Rate Derivatives	6.26%	2	Interest Rate Derivatives	5.99%
3	S&P 500	4.82%	3	Nasdaq 100	4.20%
4	Natural Gas	3.03%	4	Canadian Dollar	3.11%
5	Canadian Dollar	2.87%	5	Natural Gas	2.76%
6	Microsoft Corporation	2.70%	6	Taiwan Semiconductor Company Ltd	2.45%
7	Palantir Technologies Inc.	2.69%	7	Broadcom Inc	2.44%
8	Netflix Inc	2.64%	8	Gilead Sciences Inc	2.42%
9	Eli Lilly & Company	2.58%	9	Cash & Cash Equivalents	2.38%
10	Cash & Cash Equivalents	2.51%	10	Morgan Stanley	2.33%

Return on Mansa^x vs Other Investments

Average Net Return Per Annum



* Average return on 1-year govt bond in 2023

** Average of top 5 SACCOs/Money Market Funds in Kenya in 2023

SIB Standard
Investment
Bank



Headquarters

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